

Manufacturing Fractional CFO Services



Our monthly service packages can also be customized to provide a truly unique solution tailored just for your business. (M&A support and fundraising support can be performed with any plan for an additional cost.)

	FOUNDATIONAL	STRATEGIST (Foundational services, plus:)	VISIONARY CFO (Strategist services, plus:)
FINANCIAL REPORTING	» Guide internal team on monthly financial statement preparation	» Customized schedules » Weekly flash report with key KPIs and cash data	» Daily and weekly flash report with key KPIs and cash data
FINANCIAL REVIEW WITH MANAGEMENT	» Monthly meeting with management to review financial results and ratios	» Monthly meeting with management to review financial results, KPIs and ratios	» Monthly meeting with management to review financial results, KPIs and ratios
BUDGETING & FORECASTING	» Assist in the creation of a simple annual budget	» Quarterly budget review » Forecast updates as needed	» Monthly rolling forecasts » Scenario planning
STRATEGIC PLANNING	» Annual review	» Quarterly strategy sessions	» Monthly strategy meetings » Ongoing advisory
FINANCIAL ANALYSIS	» Monthly (basic ratio analysis)	» Profitability analysis by product/service	» Advanced cost allocation » Pricing strategies
BANK RELATIONS	» Annual meeting with lender	» Liaison for bank communications	» Negotiation with lenders for credit lines/loans
RISK MANAGEMENT	» Annual risk assessment	» Quarterly risk review	» Ongoing risk monitoring » Mitigation strategies
CASH FLOW MANAGEMENT	» Basic cash flow monitoring	» Weekly meeting with team to discuss cash flow and accounts receivable aging	» Weekly meeting with team to discuss cash flow and accounts receivable aging
SYSTEMS & PROCESSES	» Not applicable	» Process improvement recommendations	» Financial system optimization and automation
BOARD/INVESTOR RELATIONS	» Not applicable	» Quarterly board report preparation	» Board meeting attendance » Investor communications
TEAM LEADERSHIP	» Not applicable	» Finance team guidance	» Finance team hiring, training and management
TAX	» Not applicable	» Tax planning meetings (1 per year)	» Tax planning meetings (2 per year) » Ongoing high-level tax projections