

Construction Fractional CFO Services



Our monthly service packages can also be customized to provide a truly unique solution tailored just for your business. (M&A support, fundraising support and succession planning services can be performed with any plan for an additional cost.)

	FOUNDATIONAL	STRATEGIST (Foundational services, plus:)	VISIONARY CFO (Strategist services, plus:)
FINANCIAL REPORTING	» Guide internal team on monthly financial statement preparation	» Customized schedules » Weekly flash report with key KPIs and cash data	» Daily and weekly flash report with key KPIs and cash data
FINANCIAL REVIEW WITH MANAGEMENT	» Monthly meeting with management to review financial results and ratios	» Monthly meeting with management to review financial results, KPIs and ratios	» Weekly update calls on cash position and other business matters
FINANCIAL ANALYSIS	» Monthly basic ratio analysis	» Monthly job analysis » Review of ratios	» More robust job analysis » Review of bidding strategies » Post-mortem job reviews
BUDGETING & FORECASTING	» Assist in the creation of a simple annual budget	» Quarterly budget review » Forecast updates as needed » Review of ratios	» Monthly forecast updates » Scenario planning as needed
STRATEGIC PLANNING	» Develop an annual strategic plan with management	» Quarterly strategy sessions » Update strategic plan as needed	» Monthly strategy meetings » Ongoing advisory services
BANK RELATIONS	» Annual meeting with lender	» Liaison for bank communications	» Negotiation with lenders for credit lines/loans
BONDING & SURETY	» Financial statement support and inspection for bonding needs	» Financial statement support and inspection for bonding needs	» Work with owner(s) to improve financial statements to increase bonding capacity
PREQUALIFICATION/CONTRACTOR LICENSING	» Financial statement support and inspection for prequalification needs	» Financial statement support and inspection for prequalification needs	» Work with owner(s) to improve financial statements to increase chances of prequalification/licensing
CASH FLOW MANAGEMENT	» Basic cash flow monitoring	» Weekly meeting with team to discuss cash flow and accounts receivable aging.	» Weekly meeting with team to discuss cash flow and accounts receivable aging
SYSTEMS & PROCESSES	» Not applicable	» Process improvement recommendations	» Financial system optimization and automation
TEAM LEADERSHIP	» Not applicable	» Finance team guidance	» Finance team hiring, training and management
TAX	» Not applicable	» Tax planning meetings (1 per year)	» Tax planning meetings (2 per year) » Ongoing high-level tax projections